

COMPONENTS AND SERVICE SOLUTIONS

Added Value, Not Added Cost

Differentiators...

- Microsoft Gold Certified, ISV Managed Partner
- Certified to install, support, and extend every product we represent
- 24x7 availability to present, train, and support
- Decades of experience integrating process and content management technologies into enterprise operational and developmental architectures
- 2008 TAWPI Award finalist for “**Innovative Solution of the Year**”
- 2008 “**Top Kodak Reseller in Healthcare**”
- 2006 Channel Connection Award for “**Innovative Healthcare Installation**”
- 2005 Kofax Award for “**Best Competitive Replacement**”
- **Solutions offered as hosted applications via our servers, or installed at your site**

For more information:

Call: 732.761.2880

Email: info@forbiztechhealth.com
www.forbiztechhealth.com

Companies today turn to new technologies to improve operational efficiencies, reduce costs, and gain competitive edge. Your customers want it all, and they want it right now. In this marketplace it is critically important to avoid downtime and to maximize your technology investment while controlling operational costs. At BizTech Healthcare Solutions, Inc. - we understand this.

As a work process automation solution provider, we work with you to understand your specific business requirements, and we design and implement solutions to meet those needs. We apply the same principle when it comes to the components and service programs. Our certified and dedicated team delivers a winning combination of products, supplies, and support programs to meet your ever-changing business model.

Our ability to help you succeed doesn't end with the first sale: we truly believe in partnering with our clients and becoming a trusted advisor. Whether for a complete business process automation solution, or for the components and service programs we offer.

How do we do it?

At BizTech, we continually scan the market for the best available hardware and software solutions, researching new products with our clients' needs in mind. We maintain purchasing relationships with industry leaders, allowing us to bring the best in class products and services to you at competitive pricing.

We provide pre-sales expertise to assist you in choosing the best products and service plans to fit your growing needs. We work closely with you to determine your customization and integration requirements, and employ the appropriate tools and applications to support your business.

Our powerful combination of business expertise, leading edge products at competitive prices, and tailored maintenance programs adds value, not cost.

Why BizTech Healthcare?

- We partner with the best hardware and software manufacturers in the industry to provide our clients with the right solutions for their environment.
- We offer a complete line of maintenance contracts for all products we sell, with varying levels depending on your business needs.
- In addition to purchasing new hardware, we offer equipment rental and leasing programs, as well as the option to purchase reconditioned equipment.
- Experienced and certified technical professionals are on staff, certified to install, support and extend every product we represent.
- BizTech Healthcare Solutions, Inc. has the resources and experience to integrate data from and with various disparate systems.

Products & Maintenance

"We strive to be your trusted advisor for all of your imaging needs. Our products and programs ensure this. Put us to work for you today."

- BizTech Components Practice Manager

Components

Digital:

- Document Scanners
- Planetary Scanners
- Check Scanners
- Flatbed Scanners
- Film Scanners
- Optical Scanners

Analog:

- Micrographics
- Microfilm Processors
- Reader Printers

Hybrid:

- Document Archive Writer
(converts digital images to microfilm for archival storage)

Supplies:

- Scanner Consumables
(lamps, rollers, cleaning items)
- Toners
- Auto Shipment Schedules
- Microfilm Supplies
- Optical Media

Maintenance Programs

We offer a full line of customizable equipment maintenance programs, with a variety of options such as:

- Our BizCare Onsite Coverage with an allotment of pre-purchased time for our onsite support
- Manufacturer Warranty and Post-Warranty support programs
- 24x7 Support Plans
- Advanced Replacement Programs
- Per Call Service Plans

Client Close-up

William W. Backus Hospital

This Connecticut-based healthcare provider partnered with BizTech to choose scanners to tackle a mountain of backfile patient accounting scanning. The combination of BizTech's scanning technology and the hospital's health information management system created a cost-effective solution providing speed and productivity.

Hospital in the northeast

This New Jersey-based hospital was looking for a company with extensive knowledge in document capture to provide them with scanning technology that would provide optimal image quality and throughput. After extensive analysis, the hospital chose BizTech's recommended combination of high-volume mid-range and desktop scanners to meet individual departmental needs. BizTech continues to be a valued resource in providing products and services well after the initial sale.

Indiana Regional Medical Center

The Pennsylvania-based hospital chose BizTech to fulfill a need for scanners and top-notch maintenance support for their rollout of document imaging throughout the facility. BizTech met each department's application requirements with a scanner that provided capacity for growth, offered superior image quality, and came in under their allotted budget amount.

Core Skills & Experience

BizTech Healthcare Solutions' technical staff maintains key industry certifications, such as Microsoft Solutions Developer, DBA, Applications Developer, Systems Engineer and Systems Administrator.

Our Business Analysts possess over 100 years of combined experience spanning an array of industries, government and education. They hold certifications in Business Intelligence, Document Integration Architecture, Integrated Portal Technologies, Small Business Manager Financials. They are also trained in Change Management and Business Process Discovery methodologies.

We are experts in the design, integration and support of enterprise and departmental solutions incorporating imaging, content management, compliance, ERP, and Line of Business applications.

We are a Certified Tier-1, field-managed **Microsoft Gold Partner** and **ISV Managed Partner**, with offices throughout the United States.

What does Microsoft Gold mean to you...

We are specifically certified by Microsoft in the following competencies: Information Worker, Custom Development, Data Management Solutions, Networking Infrastructure Solutions, Advanced Infrastructure Solutions, and Business Process & Integration Solutions. To achieve each competency, we have built, developed and supported a minimum of three successful solutions each calendar year, and our customers have provided reference verification to Microsoft.

We have earned a Business Solutions competency, specializing in SharePoint and the Microsoft Dynamics CRM product. In addition, we are a Web Application development specialist, having demonstrated excellence in developing applications that operate over the Internet, Extranets and Intranets.

- Premier partnership levels with industry leading product manufacturers such as Kofax, Open Text, Fujitsu, and Kodak; with technical certification to build and support workflow, content management, collaboration, capture, access, and storage solutions.
- Standardized life cycle development methods to help analyze, design, build, test and deploy your solution.
- Formal business process re-engineering methods to discover, define and design process solutions.
- Change management methods to support the implementation and acceptance of new systems and processes.



Your Partner in Healthcare Integration Solutions

Challenge us to solve your business automation problems!